hello IMILA BRAND IERS

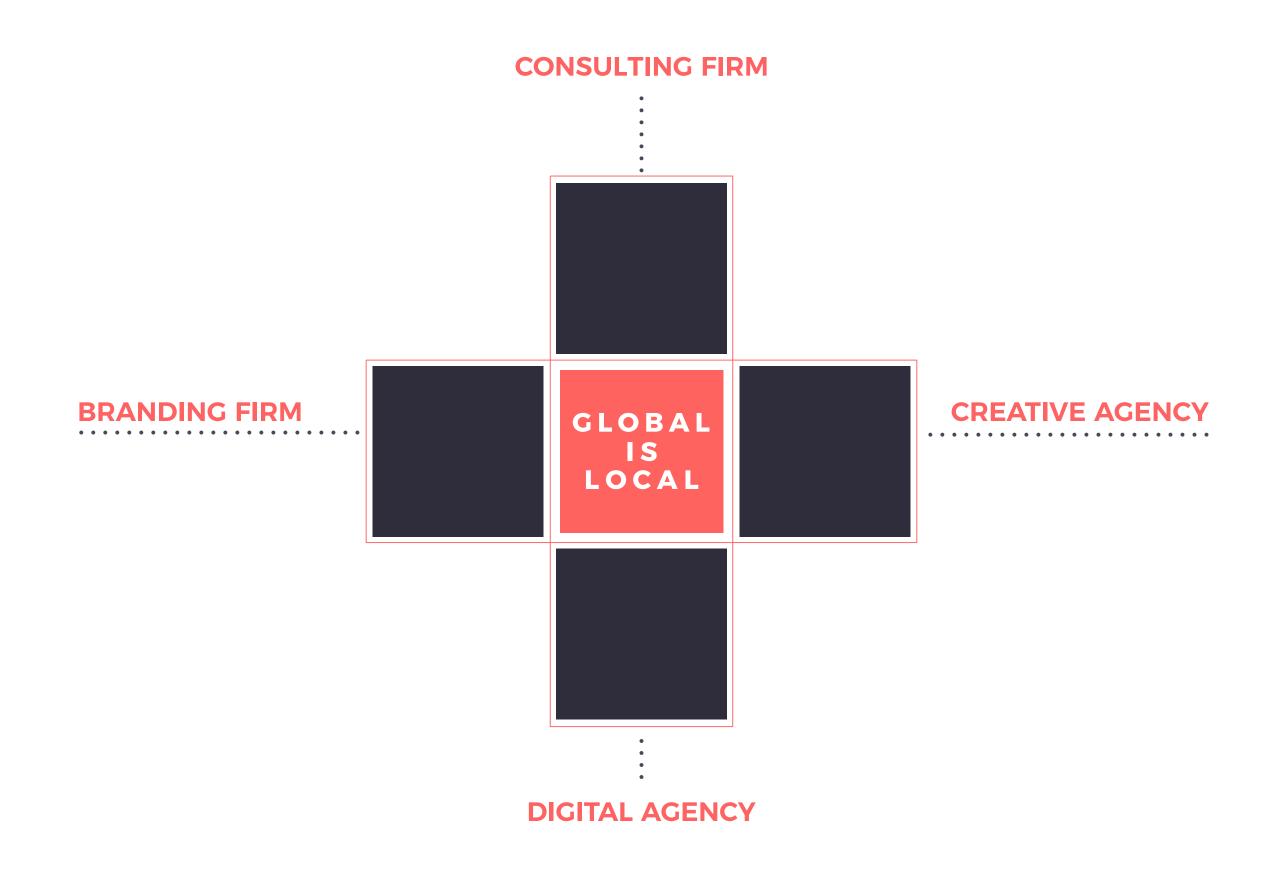
### Nice to meet you!

Today, we are pleased to introduce to you Mila Branders, a hybrid consulting firm and advertising agency. We work in Europe, USA, Latin America and the Middle East, drawing our understanding of consumers from both research and in-depth personal experience.

We are global in our geography, our experiences and our mindset. We speak English, Spanish, Italian, French, Turkish and Arabic, because communication is our beginning and our end. While working for major agencies such as DDB, McCann, Y&R and BBDO around the world, we contributed to campaigns, projects and strategies for multinational and local brands alike.

United by talent, the determined search for excellence and a taste for adventures, we are proud to introduce a new kind of advertising, made with heart, brains and balls.





### **CLIENT-CENTRIC SERVICES**

Our team is dedicated to understanding your brand and your needs.



### **MULTILINGUAL SERVICES**

in 7 languages by native speakers.







### **BUSINESS FIRST**

Our team includes MBA graduates and ESIC business school lecturers to provide our clients with a businessfocused vision.

### **MULTICULTURAL TEAM**

with first-hand experience in over 10 countries on 4 continents.

# TAKES MORK TOMAKE THE WORK

## CONSULTING SERVICES

- MARKET & CONSUMER INTELLIGENCE
- BRANDING & BRAND MAKE-OVERS
- POSITIONING, TARGETING & SEGMENTING
- CHANGE MANAGEMENT & INTERNATIONALISATION
- PORTFOLIO & NEW PRODUCTS STRATEGY

**BENCHMARKS** 



**SUPPORT** 

## CREATIVE SERVICES



### **BRANDING**

NAMING LOGO DESIGN BRAND IDENTITY BRAND BOOK LABELLING & PACKAGING



### **ADVERTISING**

ATL CAMPAIGNS
PRINTS & OUTDOORS
DIGITAL CAMPAIGNS
VIDEO CONTENTS



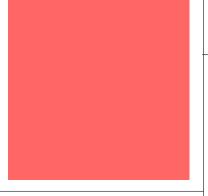
### **MARKETING**

CATALOGUES & PRINTS
PACKAGING
ON TRADE / OFF TRADE
STANDS & DISPLAYS

# DIGITAL SERVICES

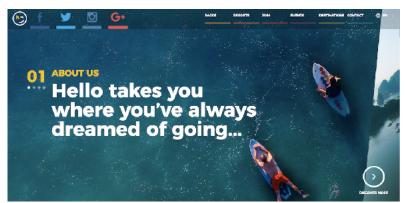






SOCIAL MEDIA **MANAGEMENT** & CAMPAIGNS

**WEB** ARCHITECTURE, **DESIGN & DEVELOPMENT** 





**DIGITAL STRATEGIES** 

### SHARE

Managers, strategists and creatives work together to ensure a constant flow of information, so that the creative vision is anchored in a deep understand of our clients and their business.



05

02 04

01 03

**TRANSFORM** 

From idea to reality, we bring campaigns to life, focusing on creating valuable and meaningful experiences.

### LISTEN

Internalising the brand's story, value proposition, and product portfolio, through research, listening, observation and trend-hunting.

### **EXPLORE**

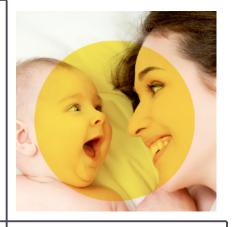
Using the full power of the brain and heart, we explore new ideas, shapes and channels to best fit the brand and its objectives.

### **HIGH-FIVE**

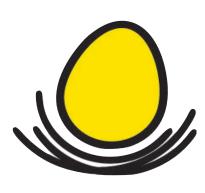
Beyond the campaign, we understand the importance of results monitoring, analysis and follow-up strategy. We work relentlessly to learn and improve continuously.

WITH
IPAY FOL
EVERY
STEP OF
THE WAY





TO-MARKET CONSULTING



SOCIAL MEDIA



MARKETING STRATEGY



# CASE STUDY





Creation of the logo, label, slogan and overall brand personality for a new retail egg brand.

The brand was developed from scratch after researching the market and interviewing all stakeholders. Because the company is women-led and all top managers are mothers, we used this unique perspective and involved mothers and children in the creation and development of our label.



UMBRELLA BRAND & SUB-BRANDS LOGO



**CONCEPT & LABEL** 



**SLOGAN** 

"FROM MOTHERS TO MOTHERS"

**POSITIONING** 

"THE HEALTHIEST EGGS FROM THE MOST CARING COMPANY IN THE MOST FUN & CONVENIENT PACKAGE"

# SOCIAL MEDIA

# CONTENT DESIGN & COPYWRITING

Creativity, design and management of Social Media platforms.

The strategy, concept and label design aesthetic were translated into other channels, starting with Facebook to then expand into Instagram and other digital platforms.

FROM 200
TO MORE THAN
5000 FANS
in 3 MONTHS





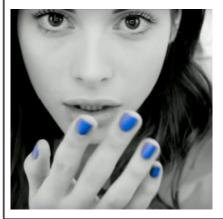


Cross-Channel Campaigns

85 PERCENT
of all BRAND
PURCHASES
are made by
WOMEN



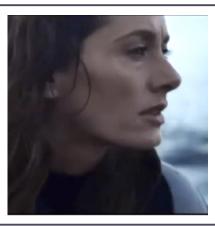
**62%** OF WOMEN FEEL UNDERREPRESENTED and/or MISREPRESENTED IN MOST ADS



PINK
IS NOT A
STRATEGY



Barely **10%** of ADVERTISING AGENCY **CREATIVE DIRECTORS**ARE **WOMEN** 



Women's impact on the economy as producers, entrepreneurs and consumers is predicted to reach a staggering \$18 trillion this 2018.

WOMEN-LED
AGENCY FOR
A BETTER
ADVERTISING
TO WOMEN

### **Blanca Herrero**

**Co-founder & Managing Director** 



**9 years** of professional experience as Account Director and Marketing Director for global brands.

**B.A** in Advertising and Public Relations from Universidad CEU Cardenal Herrera, Spain.

Master in Digital Marketing from Universidad del Pacifico. Chile.

**Lecturer** in "Creativity and Innovation" at ESIC Business & Marketing School.

**Multi-skilled public relations expert** Blanca is a people person with a talent to manage complex situations and solve problems on the go. A fast thinker and proactive doer, she manages everything with a smile and good humor.

### **FASHION**









### **FOOD & DRINKS**











### **OTHERS**















### **Melina Nardi**Co-founder & Strategy Director



**10 years** of professional experience in marketing and advertising in leadership positions from Planning Supervisor to Strategy Director.

**MBA** in marketing and social entrepreneurship from George Mason University, USA.

**International experience** in 9 countries over 3 continents where she studied consumer groups and behaviours.

**Strategy expert:** although Melina's skills span many specialties, from creativity to web design, her expertise lies in communication strategy, qualitative research and market analysis.

### WINE & SPIRITS















### **FOOD**







### **OTHERS**









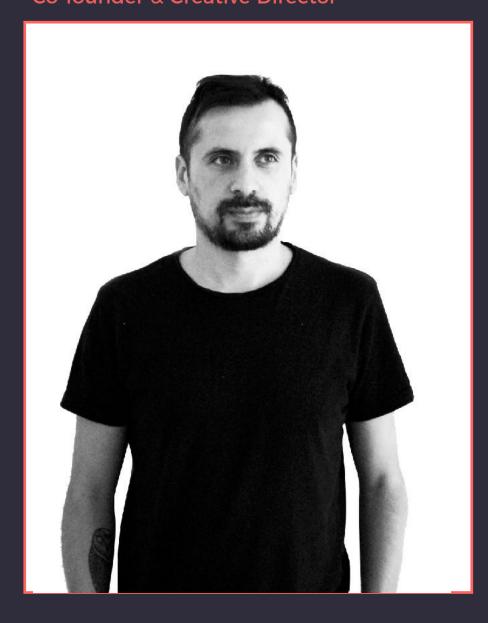








### **Felipe Hernández**Co-founder & Creative Director



**12 years** of professional experience as Copywriter and Creative Director for global brands in 3 countries.

**B.A** in advertising from INACAP, Chile.

**Long-standing growth** from copywriter to Creative Director in DDB.

Award-Winning creative director: recognised with Gold and Silver awards in many international advertising festivals such as Wave in Brasil, El Ojo de Iberoamerica, FIAP in Argentina, El Sol in Spain and ACHAP in Chile.

### **AUTOMOTIVE**





















### **OTHERS**







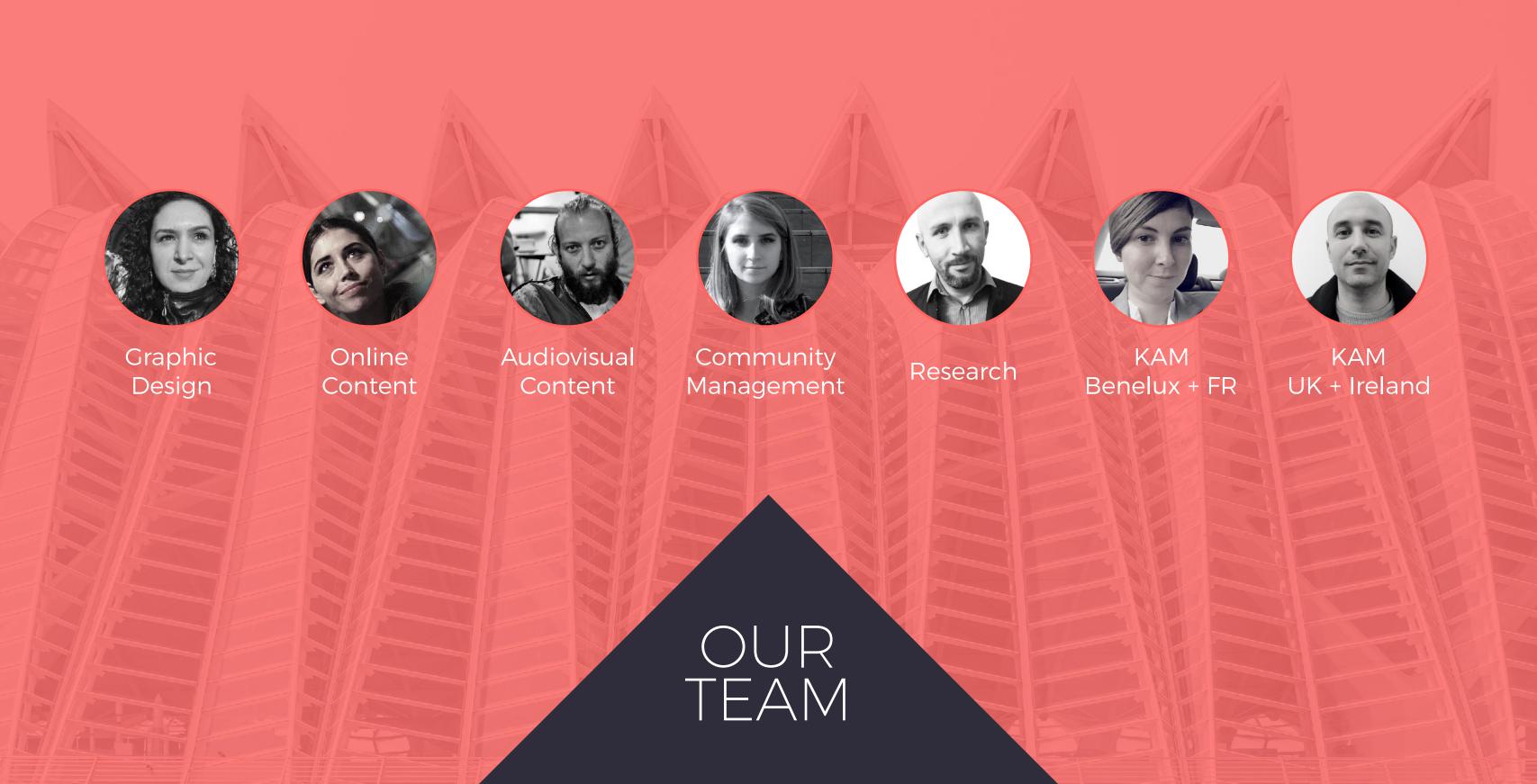












# WORK FLOW



Victoria Pantelakis
Key Account Manager
Benelux + France

Rodrigo Herrero Key Account Manager United Kingdom



Discuss your needs, vision, ideas with our Edinburgh-based Representative



You will be assigned your very own team of dedicated professionals

ACCOUNT MANAGER · STRATEGIST · CREATIVES



# PROJECT DEVELOPMENT

Through regular checks and reviews, we will make sure to keep on track and on brand



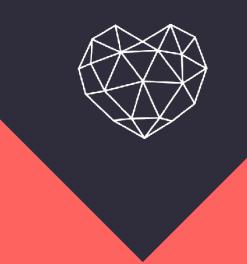
**TECHNOLOGY BRINGS US TOGETHER:** 

reachable and available for you. That said, we can always arrange for a presential meeting if required.

We use all existing tools to make sure we are always

Rodrigo will make sure that you are 100% happy with the final result and will guide you through the next steps

COLLABORATIVE PROCESS



# BR NDERS GOOD

Because we believe in doing good and helping people do good, we created **Branders 4 Good**, our social unit that provides pro-bono communication, marketing and advertising services to worthy NGOs.

# WE ARE OPEN FOR BUSINESS

www.milabranders.com

info@milabranders.com (+34) 691 452 117 Valencia, Spain

rodrigo@milabranders.com (+44) 7412 512 251 Edinburgh, UK

victoria@milabranders.com (+32) 471 643 416 Brussels, BE



HEART, BRAINS & BALLS.

